



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/39709-D1288

**We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.**

PRODUCT: DIESEL OIL EN590 10PPM EURO 5

Origin : Kazakhstan

Intercoms : TTV, TTT

SPOT SHIPPMENT QUANTITY: 50,000 MT / 100,000 MT

MINIMUM QUANTITY: 100,000 MT / 200,000 MT

PRICE: FOB GROSS USD \$ 520 / USD \$ 510 NET

Commission: Seller \$5 / Buyer \$5

Terms of Trade FOB Tank to Vessel or to Tank

Loading Port: JURONG / ROTTERDAM / FUJAI RAH

### **Procedure as below..**

Procedure Tank to Tank (TTT)

1. Buyer confirms Soft Corporate Offer (SCO), upon satisfactory review, Buyer issues (ICPO) to Sellers Mandate.
2. Seller issues Commercial invoice (C.I), buyer signs and returns to Seller along with (TSA) issued by the buyer's tank farm.
3. Seller issues to buyer Authorization document to verify (ATV) the availability of product
4. Seller Contacts Buyers tank farm to verify (TSA) and Availability of storage space of the buyer prior to submitting POP document:
  - a. Conditional / Unconditional DTA – This depends on the response from the Tank Farm,
  - b. Certificate of origin,
  - c. Product Passport,
  - d. Commitment to supply,
  - e. Export License,
  - f. 48hours SGS Report,
  - g. Injection Report.
5. Buyer engages SGS to conduct FRESH DIP TEST on the product in Sellers tanks at Buyer's expense. Upon successful completion, seller issues NCNDA/IMFPA to all intermediaries for



commission protection.

6. Upon successful DIP TEST in Sellers tank, Seller injects the product into Buyer's tank to send report of injected products and Buyer makes immediate payment for the total product available by MT103.

7. Seller issues buyer title of ownership certificate and all related export documentation. Seller and buyer sign the monthly contract and buyer provides the banking instrument for contract.

8. Seller pays Commission to all intermediaries involved in this transaction as per signed and sealed NCNDA & IMFPA., TTT or TTV Zhoushan, fob, fob china

## **Specification**

APPENDIX 1  
 Diesel Fuel Oil EN590 SPECIFICATIONS  
 (Guaranteed Quality) to be delivered under this agreement

COMPONENT	METHODS OF ANALYSIS	UNIT	RESULT	
			MIN.	MAX.
WATER AND SEDIMENT	EN ISO 12937	MG/KG	0.05	200
KINEMATIC VISCOSITY	ASTM D445	CST@40C	1.3	4.1
FLASH POINT	EN ISO 2719	C°	>55	
ASH	EN ISO 6245	%M/M		0.010
LUBRICATING POWER, AVERAGE WEAR DIAMETER (WWSD 1,4) AT 60°	EN ISO 12156-1	M		REPORT 460
CETANE NUMBER	EN ISO 5165- EN 15195- EN 16144		51.0	
DISTILLATION	EN ISO 3405-EN ISO	%V/V		
RECOVERED AT 250° C RECOVERED AT 350° C 95% POINT	3924	%V/V C°	85	<65 360
CETANE INDEX	EN ISO 4264		46.0	
POLYCYCLIC AROMATIC HYDROCARBONS	EN ISO 12916	%M/M		8
VISCOSITY AT 40°	EN ISO 3104	MM2/s	2.000	4.500
FOG POINT (SUMMER) FOG POINT (WINTER)	EN ISO 23015	C° C°	REPORT 0	
SUMMER CFPP CFPP WINTER	EN ISO 116- EN 16329	C°	0 -10	
OXIDATION STABILITY ACID NUMBER	EN ISO 12205 EN 15751	g/M3 H	20	25
TOTAL SULFUR	EN ISO 20846- EN ISO 20884- ENISO 13032	Mg/KG		10
CORROSION ON COPPER FOIL (3H AT 50° C)	EN ISO 2160	INDICE	CLASS 1	
RESIDUOCARBONIOSO	EN ISO 10370	%M/M		0.30
ALKALINE METALS (MG+CA)	EN 14108	PPM		Nd
BLEND FRACTION	EN 14078	Vol. %2	1000	+/-2%
DENSITY	EN ISO 3675-EN ISO 12185	Kg/M3	820.0	845.0
CONTENT OF F.A.M.E.	EN 14078	%v/v		7.0
MANGANESE CONTENT	PR EN 16576	Mg/l		2.0

PAST SGS STRICTLY FOR REFERENCE ONLY

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials