



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/87026-B2904

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

Product: UNUSED Rails Bars R50-R65

Origin: SAUDI ARABIA

Price: US DOLLAR 300.00 PMT CIF ASWP

Available Quantity: 1.2 Million Yearly

Delivery: 100,000 MT X 12 MONTHS

Performance Bond: Yes - 2% Granted

Proof of Product: Proof of Product will be arranged after showing Proof of Funds

Terms of Payment: The Buyer shall open an Irrevocable, confirmed, at Sight, Letter of Credit MT700 with the full amount

Procedure as below..

1. Buyer sends either a LOI or an ICPO mentioning all relevant details like the type of product, quantity required, duration of delivery, name of the destination port, also payment terms- SBLC (MT760) / confirmed, irrevocable, auto- revolving DLC (MT700).
2. Seller provides an official full corporate offer (FCO).
3. The buyer signs the FCO and affixes their companys official stamp and seal.
4. Seller sends a draft SPA which will also contain the registration certificate and other such identification papers of the seller. Buyer and seller mutually agrees to carry out minor modifications to the SPA (if required). Buyer & seller then signs & stamps the SPA.
5. Seller sends final pro-forma invoice to buyer.
6. Buyer opens either a SBLC (MT760) or DLC (MT700) in favor of the seller as per the terms of the SPA. The buyer also has the option of arranging to send a pre-advice (MT705) to the sellers bank, if he wishes to visit the warehouse of the seller in the kingdom of saudi arabia to inspect the steel, take videos, and obtain a certificate of analysis from the seller.
7. Seller will issue a performance bond covering a value between 2% to 15% of full quantities to the buyer.



8. Buyer opens either a SBLC (MT760) or auto-revolving DLC (FULL AMOUNT OR LC/SBLC FOR SHIPMENT WITH BANK GRANTEE).

9. Seller starts the shipments as per the terms of the SPA.

SPECIFICATIONS:

CHEMICAL COMPOSITION Rail R50 (Gost7173-75) and R65 (Gost-8165-75)

International Standards as follows: R50 -51.67 kg/m GOST 7173-75

C: 0.54 - 0.82 %

Mn: 0.60 - 1.05 %

Si: 0.18% - 0.40%;

P: 0.035 % S: max. 0.045 %

As: 0.01 % Mix of Mass Share

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Pls feel free to contact us for further discussion

Sincerely

Fugo Materials