



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/20876-A288

**We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions stipulated below.**

Product: EN590 10ppm  
Origin: Kyrgyzstan  
Delivery Terms: CIF ASWP  
Price pls ask  
Procedure CIF..

Minimum Quantity: 50,000 Metric Tons  
Maximum Quantity: 500,000 Metric Tons Per Month

Terms Of Negotiation  
Incoterms: CIF/FOB  
Inspection: SGS, CIQ Or Similar  
Insurance: Paid By Seller, Covering 110% Of Shipment Value  
Acceptable Payment Term: DLC/SBLC/BG/MT103 T/T Wire

### **Procedure as below..**

#### **COST INSURANCE AND FREIGHT (CIF) PROCEDURE..**

1. Buyer accepts seller's procedure and issue ICPO with the following: banking details, Company profile, passport copy and acceptance letter stating to adhere to seller's procedure.
2. Seller acknowledges buyer's ICPO and issues contract to buyer open for amendment, buyer signs and return the contract to the seller in word format within 2 working international days along with NCNDA/IMFPA signed by all buyers' group at agreed commission structures.
3. Seller makes the final signature and converts the contract to PDF Legalize with Ministry of Energy/Foreign Affairs and sends to buyer as final approved contract along with below documents through via mail to buyer:

- A: Statement of Availability legalized with the Ministry of Energy
- B: Commitment to supply legalized with the Ministry of Energy
- C: Product Passport
- D: Certificate of Origin

4 Buyer issues DLC MT700 within 5 working days in accordance with Sellers verbiage for first shipments value to sellers financial bank. If buyer fails to issue DLCMT700 within 5 working days, in alternative buyer pay via MT103 / TT 3% as guarantee performance with 48 hours, which will enable seller to secure the allocation and arrange for the logistic cost to transport the product, the sum will be deducted from the Product Value in discharge port when making the full payment.

5. After confirmation of buyer DLC or the alternative payment, seller swift the full POP and 2% Performance Bond to buyer's bank within three working days, below are the list of the full POP documents.

- A: Product Allocation Export Permit,
- B: Allocation Title Ownership Certificate,
- C: Contract to transport the product to loading port,
- D: Port storage agreement,
- E: Charter party Agreement to transport product to discharge port
- F: Tank Storage Receipt,
- G: SGS Quality and Quantity Certificate,
- H: Bill of Landing,
- I: Vessel Questionnaire Q88,

6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48hours (two banking days) By MT103.

Other negotiable procedures..

CI dip and pay fob rotterdam port

FOB dip and pay China port

Commercial procedure FOB Rotterdam/Houston

Negotiable procedure FOB Rotterdam/Houston/Qingdao ports

Tank to vessel (TTV) procedure FOB Rotterdam/Houston

## **Specification**



**SPECIFICATION GASOIL 10PPM GOST P 52368-2005 (EN 590:2004), CLASS 1, TYPE III**

Unit Description	Value
Density at 15 degr. kg/m3 max.	845
Cetane index min.	49
Kinematic viscosity at 20 Co mm2 (cSt)	Min. 2.0 / Max. 4.5
Acidity, mg KOH for 100 cm2 of fuel, max.	10
Ash content, %, max.	0.01
Sulphur content, mg/kg, max.	50
Hydrogen sulphide content	Absent
Copper plate test	Passed
Water soluble acids & alkalis	Passed
Content of mechanical impurities	Passed
Water content mg/kg	200
Flash point determined in a closed cup, C° Min.	55
Solidification temperature, C°, Max.	
Cloud temperature, C°, Max.	16
Filterability temperature C°	-27
Fat acid methyl ether content (FAME),	% 5
Bacterial contamination (IP 385), CFU /litre, Max.	1,000

## Delivery

**DELIVERY SCHEDULE**

Shipment No.	Month	Year	Quantity In MT	Loading Port	Discharging Port
B001	February	2023	50,000 MT	Vladivostok/ Nakhodka / Kavkaz	
B002	March	2023	50,000 MT	Vladivostok/ Nakhodka / Kavkaz	
B003	April	2023	50,000 MT	Vladivostok/ Nakhodka / Kavkaz	
B004	May	2023	50,000 MT	Vladivostok/ Nakhodka / Kavkaz	
B005	June	2023	50,000 MT	Vladivostok/ Nakhodka / Kavkaz	
B006	July	2023	50,000 MT	Vladivostok/ Nakhodka / Kavkaz	
B007	August	2023	50,000 MT	Vladivostok/ Nakhodka / Kavkaz	
B008	September	2023	50,000 MT	Vladivostok/ Nakhodka / Kavkaz	
B009	October	2023	50,000 MT	Vladivostok/ Nakhodka / Kavkaz	
B010	November	2023	50,000 MT	Vladivostok/ Nakhodka / Kavkaz	
B011	December	2023	50,000 MT	Vladivostok/ Nakhodka / Kavkaz	
B012	January	2024	50,000 MT	Vladivostok/ Nakhodka / Kavkaz	
B013	February	2024	50,000 MT	Vladivostok/ Nakhodka / Kavkaz	
<b>Grand Total</b>			<b>600,000 MT</b>		

Pls feel free to contac us for further discussion

Sincerely

Fugo Materials