



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/58517-C2712

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

Product: Diesel Fuel EN590 10PPM
Origin: Kazakhstan
Incoterms: FOB, STS
Spot Quantity: 50,000 MT
Max Quantity: 200,000 MT Per Month
Price: 540 USD Per MT
Inspection by: CCIC or SGS
Payments Terms: MT103 or TT
Commission: Seller \$10 / Buyer \$10

Procedure as below..

VESSEL TO VESSEL- SHIP TO SHIP STS

1. Buyer Initiates Purchase & provides the following:

The Irrevocable Corporate Purchase Order (ICPO)

Charter Party Agreement (CPA) from a recognized verifiable shipping company.

Recent bank statement or other valid Proof of Funds to demonstrate financial readiness.

Certificate of Incorporation

Company Registration

Passport copy of company representative.

2. Vessel Details Submission & Logistics Verification Buyer provides:

Vessel Captains contact/radio details

Quality Questionnaire (Q88)

Authority to Load (ATL) from the buyer approved shipping company

Vessel Coordination & Product Verification

3. Sellers vessel captain contacts the buyers captain to coordinate movement to the Vessel-to-Vessel (VTV) location. Seller issues to Buyer the following proof of product (POP) documents for Buyers confirmation.

a.Certificate of Quantity and Quality (SGS) conducted in Vessel tanker at the loading port

b.Refinery Commitment to supply

c.Certificate of Origin

d. Statement of Availability of Product

e. Cargo Manifest

f. Bill of Lading

g. Vessel Tanker Q88

h. Dip Test Authorization (OTA)

i. Authority to Board (ATB) authorizing buyers inspection team to board the vessel.

4. Buyer verify cargo documents and engages SGS independent Inspection third-party to Conduct dip test.

5. Payment & Ownership Transfer

MT103/TT Payment

Upon successful dip test, buyer remits 100% payment via MT103/TT wire transfer.

Title & Document Transfer

6. Seller transfers:

Full title of ownership

Final Proof of Product (POP)

All export/shipping documents

Transaction Conclusion - Vessel Separation & Agent Commissions

7. Upon confirmed payment and document transfer, vessels separate.

Seller pays all agreed intermediary commissions within 72 hours of receiving payment.

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials