



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/85109-A2665

**We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.**

Product: Diesel Oil EN590 10PPM

Origin : Kazakhstan

Intercoms : FOB, TTT, TTV

Minimum Quantity: Buyer request not less than 10,000 Per MT

Maximum Quantity: 100,000 Per MT Monthly

Price: Gross \$ 460USD / NET \$ 440 USD Per MT

Commission: Seller \$10 / Buyer \$10 open

Loading Port: Houston, Rotterdam, Jurong, China

### **Procedure as below..**

1. Buyer issues ICPO addressed to seller /refinery mandate along with approved TSA for seller approval.
2. Upon approval of buyer's documents, seller issues commercial invoice, buyer signs and returns back to seller within 48 hours.
3. Seller verifies and approve buyer's tanks farm by requesting for invoice of 2-day payment remittance, seller leases the buyers tank for 2 days only and provide buyer with payment slip and buyer pay for 3 days. seller issue injection schedule from a pipeline injection masters and authority to inject (ATI).
4. Buyers tank farm provide seller with total days TSR + NOR to receive the product.
5. Seller injection masters /company commences with the injection of the product and seller releases the following PPOP documents to buyer.
  - a. Product certificate of origin.
  - b. Authorization to sell and collect (ATSC).
  - c. Product passport.
  - d. Injection report.
  - e. Availability of product.
  - f. Commitment to supply.
6. Upon the completion of the injection, seller issues UDTA to buyer, buyer inspects product with



SGS agent.

7. After buyer's successful Q&Q dip test on the product, buyer makes the payment for the total value of the product via MT103- TT.

8. Upon seller receiving the payment for the product from the buyer, seller issues to buyer the title ownership of the product and all exportation documents of the product and seller pay all intermediaries.

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials