



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/18553-D2588

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

Product: Diesel fuel EN590 10ppm

Origin : Kazakhstan

Intercoms : CIF, TTO

Min. Quantity: 100,000 Metric Tons

Max. Quantity: 300,000 Metric Tons Per Month

FOB Price: USD 470/MT Gross USD 460/MT Net

Commission: Seller \$5 / Buyer \$5

Terms of Trade: Title Take Over (TTO)

Delivery: CIF ANY SAFE WORLD PORT (ASWP)

Payment: By MT103.

Contract: 12 Months (twelve) with possible rollovers

Inspection: SGS or similar

Procedure as below..

1. Buyer issues official ICPO with banking details and company registration certificate.
2. Seller issues MOU for both parties to sign within 24 hours, buyer signs and send back with guarantee letter to fulfill the contractual agreement.
3. Seller issue POP documents which were issued in the initial buyer company's name as listed below:
 - A) CERTIFICATE OF ORIGIN
 - B) PRODUCT QUALITY PASSPORT
 - C) BILL OF LADING
 - D) FREIGHT CARGO MANIFEST
 - E) VESSEL NOR
 - F) VESSEL Q88
 - G) VESSEL ETA
 - H) INVOICE FOR SECURITY GUARANTEE DEPOSIT
 - I) REFINERY COMMITMENT TO SUPPLY
4. Upon buyer receipt of documents, buyer verifies the availability of the product on high sea then



buyer make payment guarantee of 3% deposit deductible from the total cost of the cargo value within 48 hours for the title takeover of the tanker/transaction guarantee, and to reroute the vessel.

5. Upon seller's receipt of the title takeover payment, seller reroute and transfers the title of required quantity in Metric tons to the potential buyer company's name and also re-issues all other outstanding documents to the potential buyer company's name and send via swift from seller's bank to buyer's bank to full prove the product.

6. Vessel arrives at the discharge port and buyer carry out the CIQ/SGS inspection, upon a successful inspection; buyer makes the balance payment of 87% by MT103 T/T within 48hrs.to complete the full product to the seller

7. Seller pays all intermediary involved in the transaction within 48 hours

8. Seller and buyer sign yearly contract.

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials