



TO: End Buyer, Buyer Mandate

Our Ref: fgmc/37570-A1288

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

PRODUCT: DIESEL OIL EN590 10PPM EURO 5

Origin : Kazakhstan

Intercoms : TTV, TTT

SPOT SHIPPMENT QUANTITY: 50,000 MT / 100,000 MT

MINIMUM QUANTITY: 100,000 MT / 200,000 MT

PRICE: FOB GROSS USD \$ 520 / USD \$ 510 NET

Commission: Seller \$5 / Buyer \$5

Terms of Trade FOB Tank to Vessel or to Tank

Loading Port: JURONG / ROTTERDAM / FUJAIH

Procedure as below..

Procedure Tank to Vessel (TTV)

1. Buyer issues ICPO containing the sellers procedure with banking details and scanned copy of buyers passport along with Charter Party Agreement (CPA) from buyers Logistic Company.
2. Seller issues Commercial Invoice (CI) according to the requested quantity, for Buyers review to sign and return within 3 international working days.
3. Seller issues to buyer Tank-To-Vessel Injection Agreement (TTVIA) to be endorsed by both seller, Buyer and Buyer Shipping Company.
4. Seller issues injection schedule and seal injection schedule from company and Seller commences injective of the product.
5. Upon return of endorsed TTVIA, seller releases to buyer the following
 - a. Certificate of origin,
 - b. Product Passport,
 - c. Commitment to supply,
 - d. Export License,
 - e. 48hours SGS Report,
 - f. Injection Report.



6. Buyer engages SGS to conduct FRESH DIP TEST on the products in Sellers tanks at Buyers expense. Upon successful completion, seller issues NCNDA/IMFPA to all intermediaries for commission protection.

7. Upon successful DIP TEST in Sellers tank, Seller requests for buyers shipping ATI to injects the product into Buyers vessel to send report of injected products.
Buyer makes immediate payment for the total products available by MT103.

8. Seller issues to buyer title of ownership certificate and all related export documentation, Seller and buyer sign monthly contract, and buyer provides the banking instrument for contract.

9. Seller pays Commission to all intermediaries involved in this transaction as per signed and sealed NCNDA & IMFPA.

Specification

APPENDIX 1
 Diesel Fuel Oil EN590 SPECIFICATIONS
 (Guaranteed Quality) to be delivered under this agreement

COMPONENT	METHODS OF ANALYSIS	UNIT	RESULT	
			MIN.	MAX.
WATER AND SEDIMENT	EN ISO 12937	MG/KG	0.05	200
KINEMATIC VISCOSITY	ASTM D445	CST@40C	1.3	4.1
FLASH POINT	EN ISO 2719	C°	>55	
ASH	EN ISO 6245	%M/M		0.010
LUBRICATING POWER, AVERAGE WEAR DIAMETER (WWSD 1,4) AT 60°	EN ISO 12156-1	M		REPORT 460
CETANE NUMBER	EN ISO 5165- EN 15195- EN 16144		51.0	
DISTILLATION	EN ISO 3405-EN ISO	%V/V		
RECOVERED AT 250° C RECOVERED AT 350° C 95% POINT	3924	%V/V C°	85	<65 360
CETANE INDEX	EN ISO 4264		46.0	
POLYCYCLIC AROMATIC HYDROCARBONS	EN ISO 12916	%M/M		8
VISCOSITY AT 40°	EN ISO 3104	MM2/s	2.000	4.500
FOG POINT (SUMMER) FOG POINT (WINTER)	EN ISO 23015	C° C°	REPORT 0	
SUMMER CFPP CFPP WINTER	EN ISO 116- EN 16329	C°	0 -10	
OXIDATION STABILITY ACID NUMBER	EN ISO 12205 EN 15751	g/M3 H	20	25
TOTAL SULFUR	EN ISO 20846- EN ISO 20884- ENISO 13032	MG/KG		10
CORROSION ON COPPER FOIL (3H AT 50° C)	EN ISO 2160	INDICE	CLASS 1	
RESIDUOCARBONIOSO	EN ISO 10370	%M/M		0.30
ALKALINE METALS (MG+CA)	EN 14108	PPM		ND
BLEND FRACTION	EN 14078	Vol. %2	1000	+/-2%
DENSITY	EN ISO 3675-EN ISO 12185	KG/M3	820.0	845.0
CONTENT OF F.A.M.E.	EN 14078	%v/v		7.0
MANGANESE CONTENT	PR EN 16576	MG/l		2.0

PAST SGS STRICTLY FOR REFERENCE ONLY

Pls feel free to contact us for further discussion

Sincerely

Fugo Materials