

TO: End Buyer, Buyer Mandate

Our Ref: fgmc/15793-B1181

We hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions as below.

PRODUCT: DIESEL OIL EN590 10PPM

Origin: Kazakhstan

Intercoms: FOB, TTT, TTV

MIN Quantity: 100,000 MT / 200,000 MT SPOT Quantity: 50,000 MT / 100,000 MT PRICE: GROSS USD \$ 520 / USD \$ 510 NET

Commission: Seller \$5 / Buyer \$5

Terms of Trade FOB Tank to Vessel or to Tank

Loading Port: JURONG, Rotterdam, Fujairah, Houston

Payment: TT/MT103

## Procedure as below..

- 1. The Buyer sends ICPO on receipt and acceptance of the Sellers Offer alongside with the Buyers Company Profile (CP), TSA or CPA.
- 2. The Seller Issues Commercial Invoice (CI) for the Buyers endorsement.
- 3. The Buyer signs and returns the CI to Seller.
- 4. The Seller issues to the Buyer: DTA /UDTA. ATV. ATSC.
- 5. The Buyer contacts the Seller Tank Administrator to execute the Quality & Quantity, and to register in the Tank Farm Terminal prior to the Inspection.
- 6. Upon the Successful Dip Test Inspection in the Seller's Tank, the Buyer Submits NOR from his Shipping Company or his Tank Storage. Seller Injects the product into the Buyers Vessel or Buyers Tank Storage.
- 7. The Seller releases the Complete POP Documents to the Buyer, including the following

<sup>\*</sup>Jurong (300,000 MT)

<sup>\*</sup>Fujairah (170,000 MT)

<sup>\*</sup>Rotterdam (200,000 MT)



documents: Resource Confirmation Letter (issued by the End-Refinery).

- 8. The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller.
- 9. The seller transfers the product title with the complete pop documents to the buyer. The seller pays the commission to both side intermediaries as per master fee agreement.
- 10. The Seller issues an annual (12 months) delivery contract for review and acceptance.

## **Specification**

## APPENDIX 1 Diesel Fuel Oil EN590 SPECIFICATIONS Kazakhstan (Guaranteed Quality) to be delivered under this agreement

COMPONENT	METHODS OF ANALYSIS	UNIT	RESULT	
			MIN.	MAX.
WATER AND SEDIMENT	EN ISO 12937	мб/кб	0.05	200
KINEMATIC VISCOSITY	ASTM D445	сѕт@40С	1.3	4.1
Flash point	EN ISO 2719	C°	>55	
Ash	EN ISO 6245	%м/м		0.010
LUBRICATING POWER, AVERAGE WEAR DIAMETER (WWSD 1,4) AT 60°	EN ISO 12156-1	М		REPORT 460
CETANE NUMBER	EN ISO 5165- EN 15195- EN 16144		51.0	
DISTILLATION	EN ISO 3405-EN ISO	%V/V		
RECOVERED AT 250° C RECOVERED AT 350° C 95% POINT	3924	%V/V C°	85	<65 360
CETANE INDEX	EN ISO 4264		46.0	
POLYCYCLIC AROMATIC HYDROCARBONS	EN ISO 12916	%м/м		8
VISCOSITY AT 40°	EN ISO 3104	Мм2/s	2.000	4.500
FOG POINT (SUMMER) FOG POINT (WINTER)	EN ISO 23015	c°	REPORT 0	
SUMMER CFPP CFPP WINTER	EN ISO 116- EN 16329	C°	0 -10	
OXIDATION STABILITY ACID NUMBER	EN ISO 12205 EN 15751	g/м3 н	20	25
TOTAL SULFUR	EN ISO 20846- EN ISO 20884- ENISO 13032	Мс/кс		10
CORROSION ON COPPER FOIL (3H AT 50° C)	EN ISO 2160	INDICE	CLASS 1	
RESIDUOCARBONIOSO	EN ISO 10370	%м/м		0.30
Alkaline metals (Mg+Ca)	EN 14108	PPM		ND
BLEND FRACTION	EN 14078	Vol. %2	1000	+/-2%
DENSITY	EN ISO 3675-EN ISO 12185	Кб/м3	820.0	845.0
CONTENT OF F.A.M.E.	EN 14078	%v/v		7.0
MANGANESE CONTENT	PR EN 16576	Mg/I		2.0



Pls feel free to contact us for further discussion

Sincerely

Fugo Materials