FULL CORPORATE OFFER

SOFT CORPORATE
OFFER LIST OF
PRODUCTS

RUSSIAN EXPORT BLENDED CRUDE OIL GOST 51 858-2002
(R.E.B.C.O) Minimum Quantity : 10,000 Barrels per Month
Maximum Quantity : 1,000,000 Barrels per Month
Price : C.I.F / 4 % Discount off the Market Price of buyer's Port on the Contract date.

RUSSIA EXPORT BLEND CRUDE GOST 9965-76
(R.E.B.C.O) Minimum Quantity : 10,000 Barrels per Month
Maximum Quantity : 1,000,000 Barrels per Month
Price : C.I.F / 4 % Discount off the Market Price of buyer's Port on the Contract date.

FUEL OIL CST-180
Minimum Quantity : 10,000 Metric Tons per Month
Maximum Quantity : 100,000 Metric Tons per Month
Price : C.I.F / 4 % Discount off the Market Price of buyer's Port on the Contract date.

ULTRA – LOW SULPHUR DIESEL – 50 PPM
Minimum Quantity : 10,000 Metric Tons per Month
Maximum Quantity : 60,000 Metric Tons per Month
Price : C.I.F / 4 % Discount off the Market Price of buyer's Port on the Contract date.

AUTOMOTIVE DIESEL FUEL OIL EN 590
Minimum Quantity : 10,000 Metric Tons per Month
Maximum Quantity : 85,000 Metric Tons per Month
Price : C.I.F / 4 % Discount off the Market Price of buyer's Port on the Contract date.
GASOLINE - 87 OCTANE
Minimum Quantity : 10,000 Metric Tons per Month
Maximum Quantity : 85,000 Metric Tons per Month
Price : C.I.F / 4 % Discount off the Market Price of buyer's Port on the Contract date.

BITUMEN GRADE 60/70
Minimum Quantity : 10,000 Metric Tons per Month
Maximum Quantity : 85,000 Metric Tons per Month
Price : C.I.F / 4 % Discount off the Market Price of buyer's Port on the Contract date.

BITUMEN GRADE 85/100
Minimum Quantity : 10,000 Metric Tons per Month
Maximum Quantity : 85,000 Metric Tons per Month
Price : C.I.F / 4 % Discount off the Market Price of buyer's Port on the Contract date.

AVIATION KEROSENE JP54
Minimum Quantity : 10,000 Barrels per Month
Maximum Quantity : 1,000,000 Barrels per Month
Price : C.I.F / 3 % Discount off the Market Price of buyer's Port on the Contract date.

DIESEL D2 OIL GOST 305-82
Minimum Quantity : 10,000 Metric Tons per Month
Maximum Quantity : 100,000 Metric Tons per Month
Price : C.I.F / 4 % Discount off the Market Price of buyer's Port on the Contract date.

MAZUT 100 GOST 105 – 85 -75
Minimum Quantity : 10,000 Metric Tons per Month
Maximum Quantity : 100,000 Metric Tons per Month
Price : C.I.F / 4 % Discount off the Market Price of buyer's Port on the Contract date.

MAZUT 100 GOST 105 – 85 – 99
Minimum Quantity : 10,000 Metric Tons per Month
Maximum Quantity : 100,000 Metric Tons per Month
Price : C.I.F / 4 % Discount off the Market Price of buyer's Port on the Contract date.

TERMS AND CONDITIONS
Origin : All products are of a Russian Origin.

Quantities : Quantities stated in the product sheet above are not to be exceeded.

Markups : Markups are reserved for Registered Seller Mandates and shouldn't exceed $10.00

Inspection : SGS or Saybolt or Similar at the expense of the seller.

Performance Bond : A 2% Bond will be issued by Seller.

Proof of Product : A proof of product will be issued by Seller.

Trial Shipments : Trial Shipments are obligatory for new clients.

Payment : Standby Letter of Credit for Spot transactions.

- Or a Bank Guarantee against a SWIFT MT 103 – 23 for Spot transactions.
RDLC from any Top 25 prime banks

Commissions: All Commissions are shared equally between buyer side and seller side Seller

We are waiting for your letter of intent to start a transaction with Esteem Company.

Bank letter Head

Ready and will able letter to be swift to our SBS bank from buyer's bank to get allocation

Dear Sir,

Seller Banking Coordinates (swift RWA /MT760)

Deutsche Bank AG

DEUTZAJX XXX
Corporate Client
3 Exchange Square
87 Maude Street
2196 Sandton-Johannesburg
South Africa

Tel. +27(11)775 7000
Fax +27(11)775 7449

We hereby confirm that ………………………………..have opened accounts with our bank, we also recommend ……………………………………since they are well known customer and a long term client with our bank.

…………………………………………has the financial capability of sale/ purchase of xxxxxxxxxxxxxxxxxxxxxxxxx from 50,000 M ton monthly lift on revolving basis for 12 months with possible extension and roll over and this information is given in affirmative side.

Because of the term and condition of the credit facility attributed to …………………………………………has to be accepted separately by our compliance and the legal department of our bank.

We are looking forward for giving the financial service to……………………………………….in the near future.
Seller shall revert with full allocation (POP) as soon as we receive this bank swift proof of fund or by email.

NAME OF Bank
officer: Bank
Postal Address:
E-mail
address:
Telephone #:

Yours faithfully,
On behalf of (name of the bank)

____
Financial Advisor (or the title of bank officer)